



# Agenda Topics

## Plenary Sessions

Avaya General Update –  
Introducing New Edge Program  
**Fadi Moubarak** VP Channels  
International

Evolving your installed base to  
Subscription  
**Roberto Schmidl** VP Cloud and  
Strategic Services Sales – International

Avaya Store – Evolution &  
Consolidation of Channel  
Marketplace & Avaya Storefront  
– **Colm Cleary** VP Cloud to Cash &  
Global Business Operations

## Breakout Sessions

CCaaS Public - **Tvrtko Stosic**

Avaya Spaces API Powered  
Used Cases– **Thomas Roemer**

Avaya Aura 10 Updates –  
**Thomas Roemer**

Avaya Calling for Microsoft  
Teams Integration – **Peter Kamm**

Customer Success – New  
Business Considerations –  
**Paul McGarry**

Quoting for OneCloud Sub-  
scription & Strategy for IB  
Renewals **Pieter Jordens**

One Cloud Public Offer Roadmap  
**Danny Drew**

Avaya Cloud Office (ACO)  
**Gavin Stewart**

Mid Market Update  
**Hans Dieleman**

Latest Video Endpoints/ End-  
points & Clients – **Rob Carmichael**

Commercial Tools Roadmap  
Avaya Store 1 & 2 – **Mike Shivnan**

Security Hardening //  
Digital Certificate Validation Tool  
**Victor Andrusik**

Oceana Update – **Hergen Mueller**